



January 24, 2024

~~Mr. Pending~~
~~Winsupply~~
~~Address~~
~~City ST~~
~~Email:~~

DRAFT

Re: 2024 Rebate Program

Dear

We are pleased to offer Winsupply the following incentive program for 2024:

Base Rebate

Applies to all Jones Stephens product categories.

Base Rebate 3%

Local Company Incentive Program

<i>Qualifications</i>			
	Diamond	Gold	Silver
Profit Center Minimum Purchase	\$100,000	\$50,000	\$25,000
Profit Center Minimum Growth	10%	10%	10%
<i>Jones Stephens Rewards</i>			
Payment Terms	Net 120	Net 120	Net 120
Growth Rebate, 10% Growth	3%	1%	1%
Growth Rebate, 15% Growth	3.50%	2%	1.50%
Growth Rebate, 20% Growth	4%	2.50%	2%

Rebate Payments

Base rebates will be in the form of a quarterly credit. Rebates earned for annual Local Company growth will be credited by February 28, 2025.

Payment Terms

Net 120 Days. Rebates cannot be honored on undisputed delinquent invoices. Failure to pay invoices within terms will, at Jones Stephens' option, cause the account status to revert to risk appropriate terms.

Restock/ Stock Rotation Program

12 Month Returns: One return shipment per year per Profit Center with no restock charge. Subsequent returns may be exempted from the 20% restock charge if exchanged for an order of double the returned goods' value. Items returned must be invoiced from Jones Stephens within the past twelve months, returned in merchantable condition in original packaging, FOB Jones Stephens.

24 Month Returns: Product purchased within the past 24 months will be exempt from a 35% restock charge if accompanied by an order of double the returned goods' value. Items returned must be invoiced from Jones Stephens within the past 24 months, returned in merchantable condition in original packaging, FOB Jones Stephens.

Freight Policy

Full freight allowance on orders of \$2,200 or more.

Price Increase

30-day advance notice provided for price increases.

Minimum Orders

Jones Stephens offers no-minimum invoicing.

Request for Acknowledgement & Confidentiality

The information shown on these pages is confidential and proprietary between Jones Stephens and Hajoca Corporation. Distribution or discussion of this information with third parties is prohibited without express written permission by an officer of Jones Stephens.

We respectfully request signed acknowledgement below to initiate this Program, and to agree to abide by the confidentiality obligations of this agreement.

JONES STEPHENS CORP.

Accepted By:

_____	VP Sales	_____	_____
Paul Tuff	Title		Title

_____	_____	_____
Date	Printed Name	Date

_____	Finance Business Partner
Spencer Brown	Title

Date